

**First Semester Internal Examination, September 2026**

**Minor Course in Commerce  
Fundamentals of Entrepreneurship  
COM1MN101**

**Time: 1 Hr****Max Marks: 35**

|        |                 |           |  |             |
|--------|-----------------|-----------|--|-------------|
| Name:  | Marks<br>Scored | Section A |  | Total Marks |
| Class: |                 | Section B |  |             |
|        |                 | Section C |  |             |

**Section A****(Each question carries 3 marks, Max marks for section – 7)**

1. Define Entrepreneurship.
2. What do you mean by idea generation?
3. What are the differences between opportunity and idea?

**Section B****(Each question carries 6 marks, Max marks for section – 18)**

4. What are the characteristics of entrepreneurship?
5. What is the importance of entrepreneurs in the economy?
6. What are the steps in entrepreneurial decision making?
7. How to identify market needs and trends?

**Section C****(Answer any one question, Each question carries 10 marks)**

8. Discuss about the types of entrepreneurs.
9. What are the sources of project ideas?