

**First Semester Internal Examination, October 2025**  
**Major Course in Commerce**  
**MANAGEMENT PRINCIPLES AND APPLICATION**  
**COM1CJ101**

**Time: 1 Hr**

**Max Marks: 35**

Name:	Marks Scored	Section A		Total Marks
Class:		Section B		
		Section C		

**Section A**

**(Each question carries 3 marks, Max marks for section – 7)**

1. What is MBO ?
2. What is Unity of Command ?
3. What is functional foremanship ?

**Section B**

**(Each question carries 6 marks, Max marks for section – 18)**

4. Explain the different types of plan.
5. Write a note on modern theories of management.
6. Explain the concept of management.
7. Write a note on the process of MBO.

**Section C**

**(Answer any one question, Each question carries 10 marks)**

8. Explain Fayol's principles of management.
9. Define management. Explain its functions in detail.